

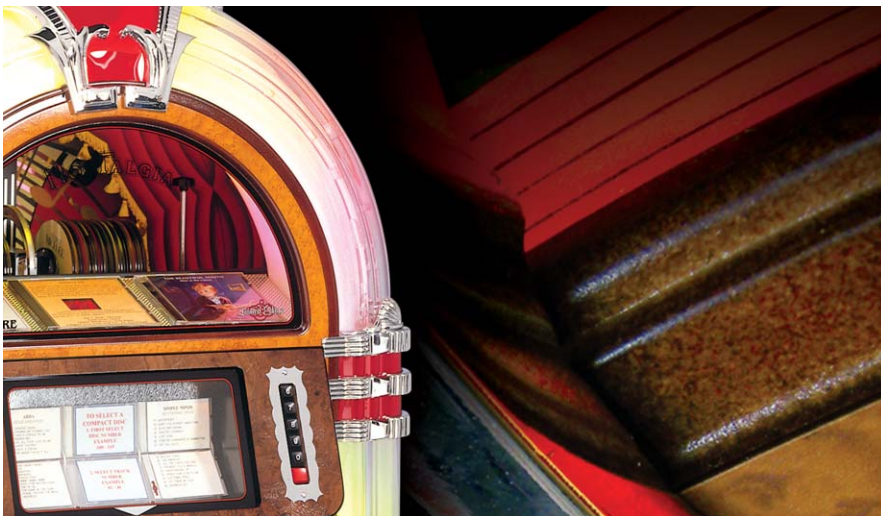
Customer case studies

Sound Leisure

Fast-changing technology and an expanding business led juke box manufacturer, Sound Leisure, to introduce a new ERP-based software solution. With one clear view of components, the company can now analyse information across the entire business in real-time, increasing accuracy at all levels and significantly reducing administration.

“We have been greatly impressed by the capability to analyse information across the entire organisation in real time; the centralised data and reduction in paperwork will save us a day a week across the business.”

Mike Black
Director of Production and Logistics



Changing technology

Technology in the industry moves extremely fast and the company's previous IT system was unable to cope with the demands of the business as it expands and diversifies. Sound Leisure has implemented Access Supply Chains' integrated manufacturing software solution and the 20-user system delivers massive benefits.

Sound Leisure's digital juke boxes and retail solutions are dependent on PC technology and components can become obsolete within six months. All changes to bills of materials are recorded in the system's central database improving the sales and purchase order processes (previously these were manual and prone to misinterpretation), as well as the company's service function.

Mike Black, Director of Production and Logistics, “In the days of vinyl and CD it wasn't a problem but now because technology moves so fast, we have to be right on top of things. The Access system gives us a clear historic view of components installed in all Sound Leisure products - which supplier they came from and details of compatible replacement items where components have gone end-of-line.”

Improved reporting and analysis

“We have been greatly impressed by the capability to analyse information across the entire organisation in real time; the centralised data and reduction in paperwork will save us a day a week across the business,” explains Mike.

Industry	Manufacturing
Geographic	West Yorkshire
Employees	119
Solution	Access Supply Chain Dimensions
Modules	Core ledgers Sales orders Purchase orders Works orders Stock control Location & lot control Resource Engine (MRPII) Contract & job costing Payroll

The Access Supply Chain system also allows the company to meet the increasing demands of its retail customers to provide detailed monthly reports on the status of its systems - how many have been installed, how many on order, expected delivery dates and so on. Previously taking an average of four days to compile, the reports are raised and emailed to clients automatically.

Sound Leisure eventually plans to give customers a real-time view of their account through secure access to the system.

Involving staff

Mike says involving the company's staff in the implementation was critical and that was a key factor in the decision to choose the Access Supply Chain solution; the supplier has a clear implementation plan which involves workshops with staff at all levels. "We have a very low staff turnover and a lot of the mission critical information is in the heads of our key personnel or on their own databases.

"It was important they recognised that sharing information with others was going to free them up from unnecessary admin and let them get on with doing their jobs. They are very enthusiastic about it. If it gives them an extra 20 minutes a day just to take a look at what's going on in the company and the products we're selling, that's great because it means they're better informed when they speak to customers."

Who we are

Access specialises in the provision of fully functional ERP solutions for medium and large companies. Our modular system will give you a fully connected platform that can be constantly tuned and expanded – now and as you grow. Whether you are a distribution, manufacturing, assembly or service company, we provide cost-effective functionality for every aspect of your organisation.

Our Access Supply Chain ERP solution incorporates both distribution and manufacturing packages. Select the manufacturing modules and you can incorporate any or all of the distribution modules and vice versa. Both packages include fully integrated financials and, to complete your solution, powerful productivity modules are also available.

Further information

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